**Pelham High School**

**Business Pathway**

Information Technology Solutions



**Why choose the Business Pathway?**

If you want to work in a corporate environment, open your own business, or learn how to manage your own personal finances, the Business Pathway will provide you with the opportunity to learn about business careers and help you determine your educational and employment goals.

**The Business Pathway at Pelham High School prepares students for college and careers in business-related occupations such as:**

**• Accounting**

**• Advertising**

**• Banking**

**• E-commerce**

**• Entrepreneurship**

**• Finance**

**• Human Resources**

**• Insurance**

**• Management**

**• Marketing**

**• Purchasing**

**• Retail**

**• Sales**

**• Small Business Management**

**…Better to learn now, before the expense of college!**

**Is this the career path for you?**

* Do you like the idea of working in an office environment?
* Do you enjoy organizing, planning, and talking?
* Do you like to work with numbers or ideas?
* Would you enjoy balancing a checkbook?
* Are you interested in following the stock market?
* Are you comfortable working in groups or with a team?
* Are you interested in owning your own business some day?

**…If you answered “yes” to some of the questions above,**

**the Business Pathway may be right for you!**

**Why should I sign-up for the Business Pathway?**

The Business Pathway will provide you with the following benefits:

* Opportunity to take business courses and earn early college credits.
* Assist you in defining your educational and career goals prior to high school graduation.

**…It is never too early to think about your future!**



**What courses am I required to take?**

Students in the pathway will follow a sequence of required courses, some are college-level and will provide the opportunity to earn college credits through the Community College System of New Hampshire:

**Three (3) Required Courses**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Business Pathway Requirements** | **Recommended Year** | | | |
| **9** | **10** | **11** | **12** |
| Computer Applications I (.5 credit) | X | X |  |  |
| Accounting I ***(College Credits Available)*** |  | X | X | X |
| Principles of Marketing ***(College Credits Available)*** |  |  | X | X |

**🞥 Three (3) Elective Courses - Choose 1 from each Column**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Select One (1) Below** | **College Credits** | **Select One (1) Below** | **College Credits** | **Select One (1) Below** | **College Credits** |
| Computer Applications II CC | 3.0 | Entrepreneurship  (.5 credit) | --- | Personal Financial Planning | 3.0 |
| Spreadsheet: Excel | 3.0 | Oral Communications (.5 credit) | --- | Managing Your Money (.5 credit) | --- |
|  |  | Retail Management | --- |  |  |

**Am I required to complete an internship?**

Successful completion of an internship or approved job shadowing experience at a local business is required to be in the pathway. An internship or job shadow can be fulfilled during school, after school, or during the summer.

**What are the honor cord requirements for the Business Pathway?**

An honor cord signifying your academic achievement in the Business Pathway will be awarded to students who complete the following requirements:

* Completion of required and elective courses in the Business Pathway with an overall 3.0 GPA
* Minimum overall 2.5 GPA in all high school courses
* Successful completion of Internship or approved job shadowing experience
* Active participation in FBLA

**…Gain essential skills that make you competitive**

**for college and a career!**

**Pelham High School**

**College and Career Counseling Department**

85 Marsh Road

Pelham, NH 03076

**Pelham High School**

**Business Pathway**

**Future Business**

**Leaders of**

**America**

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

**What is the FBLA?**

The Future Business Leaders of America (FBLA) is an organization dedicated to helping students explore and experience the American enterprise system. The purpose of FBLA is to bring business and education together in a positive working relationship through innovative leadership development programs. FBLA is a non-profit educational organization that tries to teach students about the business world and prepare them for college through a wide range of competitions and conferences and workshops.

**Do I need to join the FBLA?**

In order to receive the Business Pathway Honor Cord, you must participate in the FBLA.